

PRESS RELEASE



Tokyo – 4th January 2024

VantagePoint announces Duncan Harrison as the new Managing Partner of VantagePoint.

FOR IMMEDIATE RELEASE

VantagePoint K.K., a group company of JAC Recruitment Co., Ltd (TYO:2124), is pleased to announce Duncan Harrison as Managing Partner of its executive search brand VantagePoint effective as of 1st January 2024. VantagePoint established in Tokyo in 2012, is an executive search firm with a reputation in Japan for its expertise and track record in helping top global companies in the professional services, private equity and corporate brands sectors to strategically acquire senior management positions. The current Managing Partner of VantagePoint, Shaun Sundberg, is stepping down from his position.

Duncan Harrison has held the role of Managing Director of JAC International in Tokyo since August 2022, leading the expansion of that business into the mid to senior level recruitment market for foreign companies based in Japan. He will now take on the added responsibilities of overseeing the strategic growth of VantagePoint in both its existing Japan markets and also its latest move into the USA.

Hailing from the UK, Duncan has over 17 years of experience in the recruitment industry holding senior positions in Japan, Korea and China. "I am specialising to have been given the opportunity to lead a strong team of people at VantagePoint who are market leaders within the Executive Search space. I am looking forward to working closely with the team as we look to further expand the company's presence in both the Japan and US markets." He stated.

Regarding the appointment, Hiromi Tazaki, Chairman and CEO of JAC Group, added "Duncan Harrison's appointment as the new Managing Partner of VantagePoint will enable JAC Group to better equip itself to offer a more comprehensive view of the staffing needs of our client companies in today's fast-changing business landscape. We see many exciting opportunities moving forwards."

About VantagePoint

VantagePoint K.K. is a subsidiary of JAC Recruitment Co., Ltd (TYO:2124), a company listed on the Tokyo Stock Exchange Prime Market. The VantagePoint brand is part of JAC Group, which was originally founded in London in 1975, and currently employs over 1,700 people across 30 locations in Japan, Asia, the United States. VantagePoint, headquartered in Tokyo, is an executive search firm specializing in placing senior management to executive roles with a heavy focus on consulting firms, private equity, life sciences, tech and financial institutions. VantagePoint is particularly well known for solving their client's complex, human capital needs in core, strategic functions.

<https://www.vpointcareers.com/>

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Available for interview

Hiromi Tazaki

Hiromi Tazaki, Chairman and CEO

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Duncan Harrison

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VantagePoint K.K.

PRESS RELEASE



Tokyo – 19 July 2023

VantagePoint announces the opening of its first operation in the United States market.

FOR IMMEDIATE RELEASE

VantagePoint KK, a group company of JAC Recruitment Co., Ltd (TYO:2124), is pleased to announce the opening of its first overseas branch in July 2023 on the East Coast of the USA. Based in Charlotte, North Carolina, VantagePoint Executive Search USA will be responsible for the firm's business expansion in the world's most dynamic labor market.

Established in 2012, VantagePoint has been successfully driving senior, strategic hiring across professional services, private equity, and tier-one enterprise clients adding transformational leadership. Widely considered to be one of the leading professional services focused executive research firms in Asia, VantagePoint is most excited to continue serving its core clients in North America.

"Having joined JAC Group in 2020, VantagePoint embodies JAC Group's brand concept, providing highly professional services matching talent and global companies to support their business in Japan. The strength of VantagePoint is the depth of knowledge and networking for both the clients and the candidates. I believe VantagePoint's unique strength will enable its success in the US market." said Hiromi Tazaki, Chairman and CEO of JAC Group.

Shaun Sundberg, Managing Partner of VantagePoint K.K. added "We are very excited to bring in Benjamin Taylor as Director to launch our first office outside of Asia. Ben comes to us with a very strong combination of demonstrated success and leadership with agency and in-house experience where he was most recently leading McKinsey Japan's Partner and Principal hiring practice. Ben brings a thoughtful, strategic, and human touch that will resonate very strongly with our clients across professional services and private equity in the US. Our US venture is the first big step in establishing a seamless, global capability center for our clients' growth initiatives — especially in their key markets. While we will have a strong focus on serving clients in North America, our presence there will also establish a strong bridge between APAC and the USA, which is essential to best support our clients' global expansion strategies."

"I am thrilled to embark on this journey as we establish a presence in the US." said Ben Taylor "It's an exciting and dynamic market, and North Carolina, with its strategic location and thriving industries, is an ideal place to launch and support our global client's needs. I look forward to forging new partnerships and helping drive our clients' and our firm's success,"

With its established reputation for excellence and a strong focus on delivering tailored executive search solutions, VantagePoint's US operations is well-positioned to fulfill the evolving talent acquisition needs of businesses across the North American region.

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